

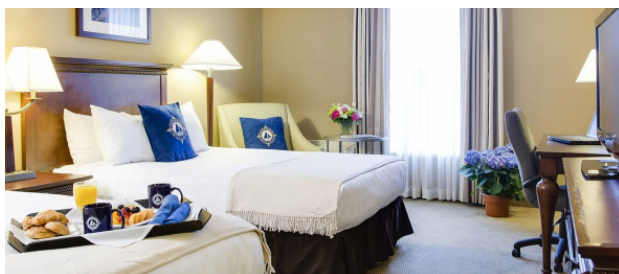


SALEM
WATERFRONT
HOTEL — SUITES

Room Block Information Sheet

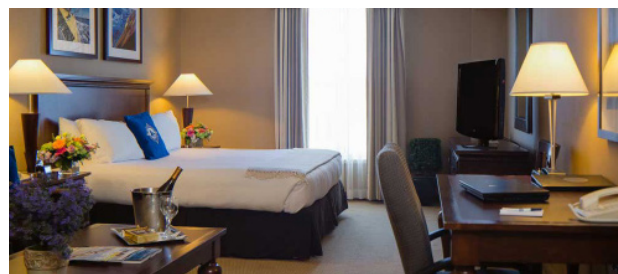
The Salem Waterfront Hotel has 86 graciously appointed rooms (the largest rooms in the area) and suites to accommodate all your needs, whether you are relaxing, working, sleeping, or visiting the historic North Shore. Spacious rooms and bathrooms are stocked with premium bath products, luxurious linens, and thick down comforters to ensure your stay is restful and relaxing.

Our property in Salem, Massachusetts offers complimentary wired and wireless Internet throughout, including in-room. We have several room types to choose from and each comes with a work area, TV, and lounge chair. We provide complimentary parking and local 1-800 telephone calls; in-room coffee maker, iron with ironing board, and hair dryers.



TRADITIONAL ROOM

Two double beds or two queen beds
Doubles: 225 sq. ft. Queens: 250 sq./ft.
Complimentary wired and wireless Internet
In room coffee maker
In room iron and ironing board
Hair dryer
Premium personal care products



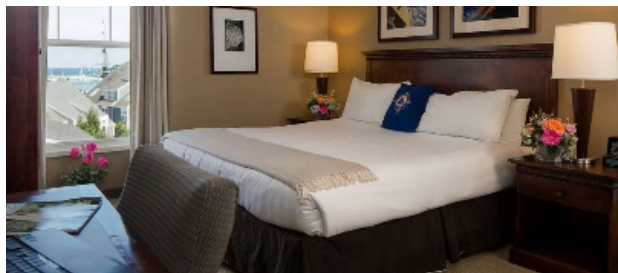
JUNIOR SUITE

Oversized room (300 sq./ft.)
One king bed
Dry bar with microwave and refrigerator
Queen sofa bed and coffee table
Complimentary wired and wireless Internet
In room coffee maker
In room iron and ironing board
Hair dryer
Premium personal care products



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KING SIZE ROOM

King size bed with or without dry bar and microwave

King: 250 sq./ft.

Complimentary wired and wireless Internet

In room coffee maker

In room iron and ironing board

Hair dryer

Premium personal care products



KING SUITE

Oversized room (600 sq./ft.)

Wet bar with microwave and refrigerator

Circular dining table with chairs

Queen sofa bed and coffee table

Separate bedroom with king bed and 25" television

A connecting standard room can be rented to create a two-bedroom suite

Complimentary wired and wireless Internet

In room coffee maker

In room iron and ironing board

Hair dryer & premium personal care products

Most Weekend groups from May 1st-November 1st are held to a two night minimum requirement, for Friday/Saturday nights or for Saturday/Sunday nights. No night minimum is required for Thursday or Sunday night only stays.

We usually start every group block out with ten rooms. If there comes a time that additional rooms are needed, we will discuss all options for adding additional rooms. However, we will allow for groups to block out additional rooms as long as the group understands that they will be held accountable for 80% of that block. Meaning that if you have a block of 10 rooms, 8 of those rooms need to reserve to avoid any potential charges.

Group rates are only offered if the group hosts a catered event here at the hotel. Most groups choose to host the rehearsal dinner, farewell brunch or a welcome reception here at the hotel.

By booking a block of rooms, it locks the contracted number of rooms in at that set price, if you choose not to book a block of rooms, the hotel selling rate may vary between your guests.